# Being financially prepared against **Cancer** is half the battle won

Get a **CANCER COVER** of

₹ 20 Lakhs @ Less than ₹4 / day¹

### **Key Features:**

Cover for Early & Major Stage Cancer

Premium Waiver<sup>2</sup>

Regular Monthly Income for 5 Years<sup>3</sup>



# **HDFC Life Cancer Care**

A 'Non-Linked, Non-Par Protection Plan'



## Guide for Prospective Policyholders

1. Premium amount for Male, 35 years, 10 years term, Silver option, excluding tax. 2. For the period of 3 policy years or till end of policy term, whichever is earlier, on diagnosis of Early Stage Cancer/ CIS 3. Only in Platinum option on diagnosis of listed Major Cancer. Please refer inside for more details.

If Cancer is diagnosed then what might you and your family have to sacrifice?

#### Home? Savings? Car?

With a million new cases being reported every year, cancer seems to be tightening its grip on India. Experts say the incidence of this killer disease is expected to rise five-fold by 2025.

-Times of India, Feb 3, 2014

While it is important for you to strive towards achieving your life goals, it is also important to have a Cancer insurance plan which will take care of emergencies and help you to continue achieving your life goals without any speed breaker. To ensure that you and your family are financially protected against this giant disease, Cancer, HDFC Life brings for you HDFC Life Cancer Care.

#### Why buy HDFC Life Cancer Care?

- (1) Comprehensive cancer plan that provides financial protection to you and your family against early or major stages of cancer
- (2) Lump sum payout is provided on diagnosis of major as well as early stages of cancer
- (3) Future Premiums for next 3 policy years will be waived off on receiving a valid claim of cancer diagnosis
- (4) Receive Income benefit for next 5 years, under Platinum option
- (5) Under Gold and Platinum option, the Sum Insured will be increased by 10% every year. This will continue till the increased Sum Insured becomes 200% of the Initial Sum Insured.
- (6) All benefits and payouts are independent of any other healthinsurance plan
- (7) Provides tax benefits on premiums paid up to Rs 35,000 under Sec 80D of the Income Tax Act, 1961

#### What is HDFC Life Cancer Care?

HDFC Life brings to you a comprehensive cancer care plan that provides financial protection for both early and major stage of cancer. So you receive payouts not only on diagnosis of major stage of cancer but also on early stage of cancer. Moreover, we also waive premiums for the next 3 policy years on diagnosis of early stage of cancer. In addition you will receive an income benefit on diagnosis of major cancer under Platinum option. And the Gold and Platinum options have an increased benefit whereby the Sum Insured under the policy increases every year.

Various plan options and the benefits offered under these options are as follows:

Plan options ->	Silver	Gold	Platinum
Base Benefit	$\checkmark$	$\checkmark$	$\checkmark$
Increased Benefit	Х	$\checkmark$	$\checkmark$
Income Benefit	Х	Х	$\checkmark$

Let us understand the Plan Options in detail:

#### Silver

Under this option the following benefits are payable:

1. Cancer Diagnosis Benefit:

Alump sum benefit, as per the table below, will be paid on diagnosis of:

- Carcinoma-in-situ or Malignant cancer
- Early Stage cancers,
- Major Cancer

Diagnosis of	% of Applicable Sum Insured
Early Stage cancer or Carcinoma- in-situ (CIS)	25
Major Cancer	100 less Early Stage Cancer or CIS
	claims, if any

#### 2. Waiver on Premium Benefit:

On a valid claim of Early Stage Cancer or Carcinoma-in-situ (CIS) diagnosis, premiums will be waived for a period of 3 policy years. In case the outstanding term is less than 3 years then premiums for the outstanding term would be waived.

#### Gold

Under this option the policyholder receives the benefits described under the Silver option plus an Increased benefit.

Under Increased benefit, the Sum Insured increases by 10% of initial Sum Insured each year starting from the first policy anniversary. This will continue till the earlier of:

- a. Increased Sum Insured becoming 200% of the Initial Sum Insured or
- b. Any claim event

Once the claim is made, all future claims shall be based on the Increased Sum Insured at the time of first claim and further increases to the Increased Sum Insured shall not be applicable.

#### **Platinum**

Under this option the policyholder receives the benefits described under the Gold option benefit plus regular Income Benefit.

Under Income benefit option a monthly income equivalent to 1% of applicable Sum Insured would be paid out to you on diagnosis of the listed major cancers for a fixed period of next5 policy years.

The benefits for Early Stage Cancer or Carcinoma-in-situ (CIS) shall be payable only once during the policy term and for its first occurrence only. On payment of benefits for Major Cancer, the benefits under the policy will terminate and no further benefits will be payable. Any outstanding Income Benefits will be paid as scheduled. In the event of the policyholder's death while receiving the Income Benefit, the remaining payouts under this benefit will be paid to his/her nominee as scheduled.

#### Can I buy HDFC Life Cancer Care?'

Yes, if you are between 18 to 65 years

#### For what term can I buy?

You can choose Policy term between 10 to 20 years, subject to maximum Maturity age of 75 years

#### How much cover can I get?

The initial Sum Insured available under this policy is as below:

Minimum Sum Insured: Rs 10 Lakhs Maximum Sum Insured: Rs 40 Lakhs

#### What premium modes are allowed?

You can choose to pay your premiums by either annually, half-yearly, quarterly or monthly\* frequency of premium payment.

\*Subject to our prevailing operational rules, it may be required for Monthly Frequency of Premium Payment to be taken with ECS/SI and to pay first 3 months premium in advance.

#### Am I eligible for any discounts on my premium?

Discounts in the form of lower premium rates for incremental Sum Insured over & above Rs 10,00,000 are being offered.

For example, to derive the premium for a Sum Insured of Rs 30,00,000, the following formula will be used:

#### 10,00,000 \* Rate A + (30,00,000 - 10,00,000) \* Rate B

For policies bought online directly by the prospective policyholder, a discount of 5.5% on premium would be provided.

#### Is there any Death benefit?

This plan aims to aid the expenses to survive through the dreaded disease like Cancer. And hence it has benefits linked to diagnosis of disease and no death benefit is payable.

#### Is there any Maturity benefit?

There is no maturity benefit available under this plan

#### Is there any Surrender benefit?

There is no surrender value available under this plan

#### Is there any Waiting Period to become eligible to file a claim?

- A 180 day waiting period is applicable from the date of commencement or the date of reinstatement of cover.
- (2) The waiting period of 180 days will not reapply
  - a. Provided a continuous waiting period of 180 days has been served under the plan, and
  - b. If the policy is revived within 60 days of lapse
- (3) For all other cases, the waiting period will begin afresh.

#### Is there any Survival Period to become eligible for daim payouts?

 7 day survival period between the date of diagnosis of a condition and the date of eligibility for a benefit payment would be applicable.

#### Are there any other Exclusions?

No benefit shall be payable under the policy in respect of any Major Cancer, Carcinoma-in-situ or Early Stage Cancer resulting directly or indirectly from or caused or contributed by (in whole or in part):

- (1) Sexually Transmitted Diseases AIDS or HIV
- (2) Any congenital conditions
- (3) Any pre-existing condition
- (4) Intoxication by alcohol or narcotics or voluntarily taking or using any drug, medication or sedative unless it is an "over the counter" drug, medication or sedative taken according to package directions;
- (5) Nuclear, biological or chemical contamination (NBC)
- (6) The policy shall terminate and no benefit shall be payable under the policy if the diagnosis or signs or symptoms (related to the diagnosed cancer) first occurred during the waiting period.

#### What if I don't/miss to pay premiums?

Premium(s) due on this policy should be paid on or before the premium due date. You are advised to pay the premium in time to continue enjoying the benefits of this policy. However, in case you are unable to do so, you have a grace period after the premium due date within which you can pay the due premium. Grace period available for annually, half-yearly and quarterly frequency is 30 days while for monthly frequency grace period is 15 days. If you pay the due premium within grace period the policy will continue without any break.

Following conditions will apply during grace period.

- The cover under the policy shall remain in-force during the grace period
- (2) Should a valid claim arise under the policy during the grace period, but before the payment of due premium, we shall still honour the claim. In such cases, the due and unpaid premium will be deducted from any benefit payable.

#### What if I don't/miss to pay premiums even in the Grace period?

In the event of non payment of premiums due under the policy by the expiry of the grace period, the policy will lapse. The cover will cease and no benefits will be payable in case of lapsed policy.

In case of claim received during the grace period, the claim payout if paid will be reduced by outstanding premium.

#### Can I renew the policy after the expiry of the chosen policy term?

You will be allowed a period of 30 days from the expiry of the policy term to renew the policy, subject to maximum maturity age and minimum policy termallowed under the product.

#### Can I reinstate the policy if it is lapsed?

The company may agree to reinstate a policy as per the board approved underwriting policy and this will be subject to such terms and conditions as the company may specify from time to time.

A lapsed policy can be revived within a period of 2 years from first unpaid premium subject to all the outstanding premiums being paid along with interest and satisfactory evidence of good health being provided. Interest rate will be as prevailing from time to time. Please contact our Customer Service department to know the applicable interest rate.

Reinstatement request will attract the following:

- (1) The waiting period of 180 days will not reapply
  - a. Provided a continuous waiting period of 180 days has been served under the plan, and
  - b. If the policy is revived within 60 days of lapse
- (2) For all other cases, the waiting period will begin a fresh.

#### Can I Nominate or Assign?

#### 1. Nomination

- (1) The policyholder of a life insurance on his own life may nominate a person or persons to whom money secured by the policy shall be paid in the event of his death.
- (2) Where the nominee is a minor, the policyholder may appoint any person to receive the money secured by the policy in the event of policyholder's death during the minority of the nominee. The manner of appointment to be laid down by the insurer.
- (3) Nomination can be made at any time before the maturity of the policy.
- (4) Nomination may be incorporated in the text of the policy itself or may be endorsed on the policy communicated to the insurer and can be registered by the insurer in the records relating to the policy.

- (5) Nomination can be cancelled or changed at any time before policy matures, by an endorsement or a further endorsement or a will as the case may be.
- (6) A notice in writing of Change or Cancellation of nomination must be delivered to the insurer for the insurer to be liable to such nominee. Otherwise, insurer will not be liable if a bonafide payment is made to the person named in the text of the policy or in the registered records of the insurer.
- (7) Fee to be paid to the insurer for registering change or cancellation of a nomination can be specified by the Authority through Regulations.
- (8) The provisions of Section 39 are not applicable to any life insurance policy to which Section 6 of Married Women's Property Act, 1874 applies or has at any time applied except where before or after Insurance Laws (Amendment) Act, 2015 a nomination is made in favour of spouse or children or spouse and children whether or not on the face of the policy it is mentioned that it is made under Section 39. Where nomination is intended to be made to spouse or children or spouse and children under Section 6 of MWP Act, it should be specifically mentioned on the policy. In such a case only, the provisions of Section 39 will not apply.

#### 2. Assignment or Transfer

As per the prevailing regulations, assignment of this policy is not allowed.

Section 1 (Nomination) and 2 (Assignment or Transfer) are simplified versions prepared for general information only and hence are not comprehensive. For full texts of these sections please refer to Section 38 and Section 39 of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015.

#### Will I be eligible for any Income tax benefits?

You may be eligible for tax benefits under section 80D of the Income Tax Act 1961. The maximum deduction that can be claimed currently is Rs. 35,000 (Inclusive of additional deduction of Rs. 20,000 in case of insurance on the health of the parent(s) who are senior citizens), subject to the provisions contained therein.

Please note that the above mentioned benefits are as per the current tax laws. Your tax benefits may change if the tax laws are changed. It is advisable to re-confirm the same with your tax consultant.

#### Are there any other terms and Conditions?

#### 1. Cancellation in the Free-Look period

In case you are not agreeable to any of the terms and conditions, you have the option of returning the policy to us stating the reasons thereof, within 15 days from the date of receipt of the policy. The Free - Look period for policies purchased through distance marketing (as defined by IRDAI) will be 30 days. On receipt of your letter along with the original policy documents, we shall arrange to refund you the premium amount paid subject to deduction of the expenses incurred by us on medical examination and stamp duty, if any. A policy once returned shall not be revived, reinstated or restored at any point of time and a new proposal will have to be made for a new policy.

Distance Marketing refers to insurance policies sold over the telephone or the internet or any other method that does not involve face-to-face selling.

#### 2. Premium Guarantee:

The premiums shall remain unchanged for a period of three years from the date of issue. Upon the completion of three policy years, the premiums may be revised subject to IRDAI's approval. Any revision in the tabular premium rates shall be notified to the policyholder at least three months prior to the date of such revision and policy holder will be given a period of 30 days from the date of premium due (on or after the effective date of

change) to renew the policy. If the policy holder is not willing to continue the policy with the revised premium rates, the policy will lapse.

Premium rates, if and when revised, shall be guaranteed to the policyholder for a subsequent block of three years.

#### 3. Portability

This policy is portable as per IRDAI (Health Insurance) Regulation, 2013 and you should initiate action to approach another insurer, to take advantage of portability, well before the renewal date to avoid any break in the policy coverage due to delay in acceptance of the proposal by the other insurer.

#### 4. Policy Loans

Not available on this plan.

#### 5. Alterations

Change in policy term and premium paying term is not allowed. Change in frequency of premium payment is allowed

## 6. Non-Disclosure: Section 45 of the Insurance Act, 1938 as amended from time to time states:

- (1) No policy of life insurance shall be called in question on any ground whatsoever after the expiry of three years from the date of the policy, i.e. from the date of issuance of the policy or the date of commencement of risk or the date of revival of the policy or the date of the rider to the policy, whichever is later.
- (2) A policy of life insurance may be called in question at any time within three years from the date of issuance of the policy or the date of commencement of risk or the date of revival of the policy or the date of the rider to the policy, whichever is later, on the ground of fraud: Provided that the insurer shall have to communicate in writing to the insured or the legal representatives or nominees or assignees of the insured the grounds and materials on which such decision is based.
- (3) Notwithstanding anything contained in sub-section (2), no insurer shall repudiate a life insurance policy on the ground of fraud if the insured can prove that the mis-statement of or suppression of a material fact was true to the best of his knowledge and belief or that there was no deliberate intention to suppress the fact or that such mis-statement of or suppression of a material fact are within the knowledge of the insurer: Provided that in case of fraud, the onus of disproving lies upon the beneficiaries, in case the policyholder is not alive.
- (4) A policy of life insurance may be called in question at any time within three years from the date of issuance of the policy or the date of commencement of risk or the date of revival of the policy or the date of the rider to the policy, whichever is later, on the ground that any statement of or suppression of a fact material to the expectancy of the life of the insured was incorrectly made in the proposal or other document on the basis of which the policy was issued or revived or rider issued: Provided that the insurer shall have to communicate in writing to the insured or the legal representatives or nominees or assignees of the insured the grounds and materials on which such decision to repudiate the policy of life insurance is based: Provided further that in case of repudiation of the policy on the ground of misstatement or suppression of a material fact, and not on the ground of fraud, the premiums collected on the policy till the date of repudiation shall be paid to the insured or the legal representatives or nominees or assignees of the insured within a period of ninety days from the date of such repudiation.
- (5) Nothing in this section shall prevent the insurer from calling for proof of age at any time if he is entitled to do so, and no policy shall be deemed to be called in question merely because the terms of the policy are adjusted on subsequent proof that the age of the life insured was incorrectly stated in the proposal.

#### 7. Prohibition of Rebates

# Section 41 of the Insurance Act, 1938 as amended from time to time states:

(1) No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.

Provided that acceptance by an insurance agent of commission in connection with a policy of life insurance taken out by himself on his own life shall not be deemed to be acceptance of a rebate of premium within the meaning of this sub-section if at the time of such acceptance the insurance agent satisfies the prescribed conditions establishing that he is a bona fide insurance agent employed by the insurer.

(2) Any person making default in complying with the provisions of this sectionshall be liable for a penalty which may extend to ten Lakh rupees.

#### 8. Service Tax

As per the Service Tax Laws, service tax is applicable on the health insurance premium and also on the charges. Any other taxes or statutory levy becoming applicable in future may become payable by you by any method including by levy of an additional monetary amount in addition to the premium.

#### **Definitions**

#### Early Stage Cancer

Early Stage Cancer shall mean the presence of one of the following malignant conditions:

- Tumour of the thyroid histologically classified as T1N0M0 according to the TNM classification;
- Prostate tumour should be histologically described as TNM Classification T1a or T1b or T1c are of another equivalent or lesser classification.
- c. Chronic lymphocytic leukaemia classified as RAI Stage I or II;
- d. Basal cell and squamous skin cancer that has spread to distant organs beyond the skin,
- Hodgkin's lymphoma Stage I by the Cotswolds classification staging system.

The Diagnosis must be based on histopathological features and confirmed by a Pathologist. Pre-malignant lesions and conditions, unless listed above, are excluded.

#### Carcinoma-in-situ

Carcinoma-in-situ shall mean a histologically proven, localized pre-invasion lesion where cancer cells have not yet penetrated the basement membrane or invaded (in the sense of infiltrating and / or actively destroying) the surrounding tissues or stroma in any one of the following covered organ groups, and subject to any classification stated:

- a. breast, where the tumour is classified as Tis according to the TNM Staging method;
- b. corpus uteri, vagina, vulva or fallopian tubes where the tumour is classified as Tis according to the TNM Staging method or FIGO\* Stage 0;
- c. cervix uteri, classified as cervical intraepithelial neoplasia grade III (CINIII) or as Tis according to the TNM Staging method or FIGO\* Stage 0;

- d. ovary -include borderline ovarian tumours with intact capsule, no tumour on the ovarian surface, classified as T1aNOMO, T1bNOMO (TMNStaqinq) or FIGO 1A, FIGO 1B
- e. Colon and rectum;
- f. Penis:
- q. Testis;
- h. Lung;
- i. Liver:
- Stomach and esophagus;
- k. Urinary tract, for the purpose of in-situ cancers of the bladder, stage Ta of papillary carcinoma is included
- I. Nasopharynx

For purposes of this Policy, Carcinoma-in-situ must be confirmed by a biopsy.

\* FIGO refers to the staging method of the Federation Internationale de Gynecologie et d'Obstetrique

Pre-malignant lesions and Carcinoma-in-situ of any organ unless listed above are excluded.

#### **Major Cancer**

A malignant tumour characterised by the uncontrolled growth & spread of malignant cells with invasion & destruction of normal tissues. This diagnosis must be supported by histological evidence of malignancy & confirmed by a pathologist. The term cancer includes leukemia, lymphoma and sarcoma.

The following are excluded -

- a. Tumours showing the malignant changes of carcinoma in situ & tumours which are histologically described as premalignant or non-invasive, including but not limited to: Carcinoma in situ of breasts, Cervical dysplasia CIN-1, CIN-2 & CIN-3.
- b. Any skin cancer other than invasive malignant melanoma
- All tumours of the prostate unless histologically classified as having a Gleason score greater than 6 or having progressed to at least clinical TNM classification T2NOMO.
- d. Papillary micro carcinoma of the thyroid less than 1 cm in diameter
- e. ChroniclymphocycticleukaemialessthanRAIstage3
- f. All tumours of the urinary bladder histologically classified as T1N0M0 (TNM Classification) or below
- g. All tumours in the presence of HIV infection

#### **Portability**

Portability means transfer by an individual health insurance policyholder of credit gained for pre-existing conditions and time-bound exclusions if he/she chooses to switch from one insurer to another.

#### Pre-existing condition

Pre-existing condition is a cancer condition (primary or metastatic); precancerous condition or related condition(s) for which the insured had signs or symptoms, and/or was diagnosed, and/or received medical advice/treatment within 48 months prior to the date on which the policy was issued.

Any cancer condition (primary or metastatic); precancerous condition or related condition(s) for which the insured had signs or symptoms, and/or was diagnosed, and/or received medical advice/treatment between the period starting from the due date of the first unpaid premium till the date of reinstatement of policy will also qualify as a pre-existing condition.





#### HDFC Standard Life Insurance Company Limited. In partnership with Standard Life Plc

Registered Office: HDFC Standard Life Insurance Company Limited, Lodha Excelus, 13th Floor, Apollo Mills Compound, N.M.Joshi Marg, Mahalaxmi, Mumbai-400 011.

Insurance is the subject matter of the solicitation.

This document has no monetary value at any time and is not a proof of any contract with HDFC Standard Life Insurance Company Limited. HDFC Standard Life Insurance Company Limited is the name of our Insurance Company and HDFC Life Cancer Care (Form No: P501-133, UIN: 101N106V01) is the name of the plan. The name of our company and the name of our plan do not, in any way, indicate the quality of the plan, its future prospects or returns. This plan is a pure protection non participatory plan. This product brochure is indicative of the terms, warranties, conditions and exceptions contained in the insurance policy. Please refer to the policy document for further details. In event of any conflict, the terms and conditions mentioned in the policy document will prevail over this sales brochure. HDFC Standard Life Insurance Company Limited. IRDAI Registration No 101.

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#### BEWARE OF SPURIOUS PHONE CALLS AND FICTITIOUS/FRAUDULENT OFFERS

IRDAI clarifies to public that

- IRDAI or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums.
- IRDAI does not announce any bonus. Public receiving such phone calls are requested to lodge a police complaint along with details of phone call, number